

Proposal for Consulting Services

KML Strategic Solutions

Submitted to: *Topsham Development, Inc.*

Date: *April 2025*

Introduction

KML Strategic Solutions (KML) is pleased to submit this proposal to provide consulting services to Topsham Development, Inc. (TDI) in support of its Sewer and Water Extension project. KML will focus on defining reasonable phasing of the project and securing capital for infrastructure development for each phase. I clearly recognize the importance of extending and upgrading the sewer and water systems to support growth in the East and West Side areas of Topsham.

Project Understanding

The proposed infrastructure expansion includes:

- Wastewater system improvements, including new pump stations and force mains.
- Water system enhancements, including new storage tanks, main extensions, and pressure upgrades.
- Multi-phased implementation requires approximately \$36 million in capital.

This project is critical to accommodating future commercial and residential development while ensuring compliance with regulatory requirements and sustainability standards.

Scope of Services

KML will provide comprehensive consulting services to investigate funding resources and develop a phased implementation strategy, including:

- 1. Funding Strategy Development**
 - Identify and assess potential funding sources, including federal, state, and private-sector grants and loans.
 - Evaluate public-private partnerships (PPP) and tax increment financing (TIF) opportunities.
 - Develop a phased funding approach to align with project milestones.
- 2. Grant & Loan Application Support**
 - Prepare and submit applications for government and institutional funding programs.
 - Liaise with financial institutions and agencies to advocate for funding approvals.
 - Provide compliance support to ensure eligibility and reporting requirements are met.
- 3. Investment & Stakeholder Engagement**
 - Identify potential investors and development partners.

- Facilitate meetings and presentations with key stakeholders, including local government, businesses, and community groups.
- 4. **Regulatory & Compliance Advisory**
 - Assist in navigating local, state, and federal regulatory frameworks.
 - Ensure compliance with environmental and infrastructure development guidelines.
 - Support necessary permitting processes.

Deliverables

KML will provide the following deliverables as part of this engagement:

- A comprehensive funding strategy report.
- A timeline and roadmap for securing capital.
- Grant and loan applications with supporting documentation.
- Regular progress reports and stakeholder engagement materials.

Timeline

The initial engagement is for 40 hours, aligning with TDI's project phasing and milestones.

Fee Structure

KML's consulting fees are \$125/hour.

Conclusion

KML Strategic Solutions is committed to leveraging our expertise to help Topsham Development, Inc. secure the necessary capital for this vital infrastructure expansion. I look forward to the opportunity to collaborate and drive this project to success.

Contact Information:

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